

Solid Waste Management Division Projected Financial Results
100 Percent Section 30 Backed Bond Financed
(Including the Military as a Customer)

Program Cost	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
Estimated Program Cost and Reserves										
Disposal Services	\$ 5,229,958	\$ 5,386,857	\$ 5,548,463	\$ 5,714,916	\$ 5,886,364	\$ 6,062,955	\$ 6,244,844	\$ 6,432,189	\$ 6,625,155	\$ 6,823,909
Residential Services	\$ 1,411,110	\$ 1,453,443	\$ 1,497,046	\$ 1,541,958	\$ 1,588,217	\$ 1,635,863	\$ 1,684,939	\$ 1,735,487	\$ 1,787,552	\$ 1,841,178
Support Services	\$ 881,466	\$ 907,910	\$ 935,147	\$ 963,201	\$ 992,097	\$ 1,021,860	\$ 1,052,516	\$ 1,084,092	\$ 1,116,614	\$ 1,150,113
Debt Service	\$ 4,363,374	\$ 4,363,374	\$ 9,584,540	\$ 9,584,311	\$ 9,582,859	\$ 9,582,859	\$ 9,582,546	\$ 9,584,056	\$ 9,582,913	\$ 9,584,158
Reserve for Equipment Replacement	\$ 1,886,492	\$ 1,943,087	\$ 2,001,380	\$ 2,061,421	\$ 2,123,264	\$ 2,186,962	\$ 2,252,571	\$ 2,320,148	\$ 2,389,752	\$ 2,461,445
Reserve for Closure	\$ 876,195	\$ 876,195	\$ 902,481	\$ 929,556	\$ 957,442	\$ 986,166	\$ 787,251	\$ 810,868	\$ 835,194	\$ 860,250
Reserve for Post Closure Care	\$ 480,911	\$ 480,911	\$ 495,338	\$ 510,198	\$ 525,504	\$ 541,269	\$ 557,507	\$ 574,233	\$ 591,459	\$ 609,203
Reserve for Future Cell Development	\$ 5,114,000	\$ 5,114,000	\$ 5,267,420	\$ 5,425,443	\$ 5,588,206	\$ 3,196,852	\$ 3,064,258	\$ 3,156,185	\$ 3,250,871	\$ 3,348,397
Total Cost and Reserves	\$ 20,243,506	\$ 20,525,777	\$ 26,231,816	\$ 26,731,005	\$ 27,243,953	\$ 25,214,786	\$ 25,226,430	\$ 25,697,257	\$ 26,179,510	\$ 26,678,654
Estimated Revenue										
Tipping Fee Revenue	\$ 12,952,966	\$ 17,720,542	\$ 18,678,496	\$ 22,227,281	\$ 22,393,604	\$ 20,570,609	\$ 20,070,012	\$ 20,301,532	\$ 20,561,680	\$ 20,802,553
Residential Collection Revenue	\$ 5,184,593	\$ 5,184,593	\$ 5,184,593	\$ 5,184,593	\$ 5,184,593	\$ 5,184,593	\$ 5,184,593	\$ 5,184,593	\$ 5,184,593	\$ 5,184,593
Transfer Stations (non-commercial)	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000
Total Revenue	\$ 18,437,559	\$ 23,205,135	\$ 24,163,089	\$ 27,711,874	\$ 27,878,197	\$ 26,055,201	\$ 25,554,605	\$ 25,786,125	\$ 26,046,273	\$ 26,287,146
Surplus/(Deficit)	\$ (1,805,948)	\$ 2,679,358	\$ (2,068,727)	\$ 980,869	\$ 634,244	\$ 840,416	\$ 328,174	\$ 88,868	\$ (133,237)	\$ (391,507)
Fund Balance										
Beginning Fund Balance	\$ 3,267,933	\$ 1,461,986	\$ 4,141,344	\$ 2,072,617	\$ 3,053,487	\$ 3,687,730	\$ 4,528,146	\$ 4,856,320	\$ 4,945,188	\$ 4,811,951
Ending Fund Balance	\$ 1,461,986	\$ 4,141,344	\$ 2,072,617	\$ 3,053,487	\$ 3,687,730	\$ 4,528,146	\$ 4,856,320	\$ 4,945,188	\$ 4,811,951	\$ 4,420,444
Ending Fund Balance as a % of Direct Operating Expense	19.4%	53.4%	26.0%	37.1%	43.6%	51.9%	54.1%	53.5%	50.5%	45.0%
Fees										
Commercial Tipping Fees	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00
Residential Collection Fees	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00
Transfer Stations (non-commercial)	various	various	various	various	various	various	various	various	various	various