

**Solid Waste Management Division Projected Financial Results**  
**USDA and Section 30 Backed Bond Financed**  
(Including the Military as a Customer)

<b>Program Cost</b>	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
<b>Estimated Program Cost and Reserves</b>										
Disposal Services	\$ 5,229,958	\$ 5,386,857	\$ 5,548,463	\$ 5,714,916	\$ 5,886,364	\$ 6,062,955	\$ 6,244,844	\$ 6,432,189	\$ 6,625,155	\$ 6,823,909
Residential Services	\$ 1,411,110	\$ 1,453,443	\$ 1,497,046	\$ 1,541,958	\$ 1,588,217	\$ 1,635,863	\$ 1,684,939	\$ 1,735,487	\$ 1,787,552	\$ 1,841,178
Support Services	\$ 881,466	\$ 907,910	\$ 935,147	\$ 963,201	\$ 992,097	\$ 1,021,860	\$ 1,052,516	\$ 1,084,092	\$ 1,116,614	\$ 1,150,113
Debt Service	\$ 1,781,034	\$ 1,781,034	\$ 8,202,175	\$ 8,122,002	\$ 8,041,329	\$ 7,961,250	\$ 7,881,043	\$ 7,801,579	\$ 7,721,033	\$ 7,641,462
Reserve for Equipment Replacement	\$ 1,886,492	\$ 1,943,087	\$ 2,001,380	\$ 2,061,421	\$ 2,123,264	\$ 2,186,962	\$ 2,252,571	\$ 2,320,148	\$ 2,389,752	\$ 2,461,445
Reserve for Closure	\$ 876,195	\$ 876,195	\$ 902,481	\$ 929,556	\$ 957,442	\$ 986,166	\$ 787,251	\$ 810,868	\$ 835,194	\$ 860,250
Reserve for Post Closure Care	\$ 480,911	\$ 480,911	\$ 495,338	\$ 510,198	\$ 525,504	\$ 541,269	\$ 557,507	\$ 574,233	\$ 591,459	\$ 609,203
Reserve for Future Cell Development	\$ 5,114,000	\$ 5,114,000	\$ 5,267,420	\$ 5,425,443	\$ 5,588,206	\$ 3,196,852	\$ 3,064,258	\$ 3,156,185	\$ 3,250,871	\$ 3,348,397
<b>Total Cost and Reserves</b>	<b>\$ 17,661,167</b>	<b>\$ 17,943,437</b>	<b>\$ 24,849,450</b>	<b>\$ 25,268,695</b>	<b>\$ 25,702,424</b>	<b>\$ 23,593,177</b>	<b>\$ 23,524,927</b>	<b>\$ 23,914,781</b>	<b>\$ 24,317,631</b>	<b>\$ 24,735,958</b>
<b>Estimated Revenue</b>										
Tipping Fee Revenue	\$ 11,949,622	\$ 16,347,900	\$ 17,231,650	\$ 20,505,544	\$ 20,658,983	\$ 18,977,198	\$ 18,515,378	\$ 18,728,964	\$ 18,968,961	\$ 19,191,176
Residential Collection Revenue	\$ 4,799,216	\$ 4,799,216	\$ 4,799,216	\$ 4,799,216	\$ 4,799,216	\$ 4,799,216	\$ 4,799,216	\$ 4,799,216	\$ 4,799,216	\$ 4,799,216
Transfer Stations (non-commercial)	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000
<b>Total Revenue</b>	<b>\$ 17,048,837</b>	<b>\$ 21,447,115</b>	<b>\$ 22,330,865</b>	<b>\$ 25,604,759</b>	<b>\$ 25,758,199</b>	<b>\$ 24,076,414</b>	<b>\$ 23,614,594</b>	<b>\$ 23,828,180</b>	<b>\$ 24,068,177</b>	<b>\$ 24,290,392</b>
<b>Surplus/(Deficit)</b>	<b>\$ (612,329)</b>	<b>\$ 3,503,678</b>	<b>\$ (2,518,585)</b>	<b>\$ 336,064</b>	<b>\$ 55,775</b>	<b>\$ 483,237</b>	<b>\$ 89,666</b>	<b>\$ (86,601)</b>	<b>\$ (249,454)</b>	<b>\$ (445,566)</b>
<b>Fund Balance</b>										
Beginning Fund Balance	\$ 3,267,933	\$ 2,655,604	\$ 6,159,282	\$ 3,640,697	\$ 3,976,761	\$ 4,032,536	\$ 4,515,773	\$ 4,605,439	\$ 4,518,838	\$ 4,269,384
Ending Fund Balance	\$ 2,655,604	\$ 6,159,282	\$ 3,640,697	\$ 3,976,761	\$ 4,032,536	\$ 4,515,773	\$ 4,605,439	\$ 4,518,838	\$ 4,269,384	\$ 3,823,819
Ending Fund Balance as a % of Direct Operating E	35.3%	79.5%	45.6%	48.4%	47.6%	51.8%	51.3%	48.8%	44.8%	39.0%
<b>Fees</b>										
Commercial Tipping Fees	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00
Residential Collection Fees	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00
Transfer Stations (non-commercial)	various	various	various	various	various	various	various	various	various	various